

To the Hiring Manager

Ostia, 23 September 2026

COVER LETTER

Dear Sir/Madam,

I am writing to express my interest in joining your organisation in a role within Flight Operations, the Operations Control Centre, Flight Dispatch or Aviation Training. With more than three decades of experience in airline and business aviation operations, I have gained a thorough understanding of how Air Operator Certificate holders plan, control and supervise their operations, and of the European regulatory framework in which they operate. I would welcome the opportunity to put this experience at the service of your team.

My career has been built on operational management in the area of flight operations and operational control. I served as OCC Duty Manager and Flight Dispatcher at Alitalia, as OCC Duty Operations Manager and Manager Flight Operations Support at KM Malta Airlines, as OCC Consultant and Trainer at Luxwing, and as OCC Operations Manager at Airconsult. I am currently working as a TKI Instructor at Skyline Aviation, an ENAC-approved training organisation. Working for operators based in different EASA Member States has given me direct experience of the operational standards expected by national competent authorities.

In these roles I worked daily within the framework of EASA Air Operations requirements, applying operator procedures in flight planning, flight monitoring, ETOPS operations, slot coordination and the supervision of operations staff. This experience gives me a practical view of where operational risks arise and of how the procedures described in operations manuals are applied in day-to-day operations, allowing me to take sound decisions under time pressure and to manage disruptions effectively.

In addition to my operational roles, I have gained experience as an auditor, assessing processes, procedures and documentation against regulatory requirements and internal standards. This activity has trained me to work in a structured and objective way: collecting evidence, identifying findings, communicating them clearly to the organisation concerned and following up on the implementation of corrective actions. I consider this experience a valuable asset for compliance and continuous improvement in any operational department.

Safety management and human factors are central to my professional profile. As a TKI instructor I deliver training in meteorology and human factors, and throughout my career I have promoted sound decision-making, clear communication and a safety-first culture among operations personnel. I am convinced that a strong safety culture is the foundation of efficient operations, and I enjoy passing this mindset on to colleagues and trainees.

I have also been involved in operational change and system implementation, including the transition from Lido to Lido Cloud at KM Malta Airlines, and I am familiar with industry tools such as LIDO, PPS, Jeppesen, ForeFlight, WSI Fusion, EUROCONTROL CHMI and the NOP Portal. This allows me to become operational quickly on flight planning and operational control systems and to support their implementation and optimisation.

I am fully available to attend orientation courses and on-the-job training, and to travel abroad when required. I would be glad to bring my operational, training and auditing experience, together with my reliability and commitment to safety, to your organisation.

Thank you for your time and consideration. I would be pleased to discuss my application in more detail.

Yours faithfully,

Fabio Ceresani

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